

## Message Text

UNCLASSIFIED

PAGE 01 JAKART 11663 300735Z  
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----109185 300742Z /13

O R 300655Z AUG 77  
FM AMEMBASSY JAKARTA  
TO USDOC WASHDC IMMEDIATE  
AMEMBASSY SINGAPORE  
INFO SECSTATE WASHDC 3515  
AMCONSUL MEDAN  
AMCONSUL SURABAYA

UNCLAS JAKARTA 11663

USDOC FOR MEPD

EO 11652: NA  
TAGS: BEXP, ID  
SUBJ: FOREIGN GOVERNMENT TENDER--SOUTH SUMATRA INTEGRATED COAL  
MINING AND TRANSPORTATION PROJECT

REF: JAKARTA 11452

1. REFTEL DESCRIBED REQUEST FOR PREQUALIFICATION FOR SUBJECT  
WORLD

BANK FUNDED MAJOR PROJECT WITH DEADLINE FOR RECEIPT OF  
PREQUALIFICATION REQUESTS BY OCTOBER 1. EMBASSY HAS BEEN  
TOLD ENTIRE PROJECT, OF WHICH WORLD BANK LOAN IS SMALL PART,  
WILL EVENTUALLY COST DOLLARS 900 MILLION.

2. PROJECT DOCUMENT ALLOWS FOR CONSORTIA AND SPECIALIZED SUB-  
CONTRACTORS. ON THAT SUBJECT, J. RENEMAN, REGIONAL MANAGER  
FOR INDONESIA, A DUTCH FIRM, DHV CONSULTING ENGINEERING,  
INGENIEURSBUREAU DWARS, HEEDERIKEN VERHEY B.V., JALAN  
SURABAYA 8, JAKARTA, P.O. BOX 421, PHONE 351534, 43007,  
77222, TELEX DATA 44468 JKT, CALLED UPON COMATT EXPLAINING THAT  
DHV PLANS TO SEEK PREQUALIFICATION. HOWEVER, DHV AND  
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ITS ASSOCIATE NEDICO, DUTCH CONSULTING ENGINEERS ASSOC-  
ICATION, LACK NECESSARY OPEN PIT MINING EXPERTISE.

3. RENEMAN SAID DHV HIGHLY INTERESTED IN LEARNING IF  
ANY AMERICAN MINING COMPANY OR AMERICAN MINING ENGINEERING  
CONSULTANT FIRM INTERESTED IN DISCUSSIONS WITH DHV LOOKING  
TOWARDS POSSIBLE ASSOCIATION TO BID ON PROJECT. IN-

VOLVEMENT ACCORDIING TO RENEMAN COULD BE LIMITED TO CONSULTANCY ON MINING ASPECTS. HOWEVER, IT IS PROBABLE THAT SUCCESSFUL BIDDER ON SUBJECT PROJECT COULD HAVE SIGNIFICANT FOLLOW-ON PARTICIPATION IN FURTHER STAGES OF THIS VERY LARGE COAL AND TRANSPORTATION PROJECT.

4. RENEMAN SAID THAT DHV HAS WORKED ON TRANSPORTATION SIDE OF RIO TINTO MINING PROJECT IN BRAZIL AND ON MAJOR ALUMINUM PROJECT IN SURINAM.

5. EMBASSY SUGGESTS THAT INTERESTED FIRMS TELEX DIRECT TO DHV WITH COPY TO EMBASSY WHO WILL FOLLOW UP IF NECESSARY.  
RIVES

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
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**Enclosure:** n/a  
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**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009